# OmniStar Financial Group, Inc. June 29, 2020

#### **FORM CRS**

OmniStar Financial Group, Inc. is registered with the Securities and Exchange Commission as an investment adviser and, as such, we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you, our client, to understand the differences. Additionally, free and simple tools are available to research firms and financial professionals at <a href="Investor.gov/CRS">Investor.gov/CRS</a>, which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to "retail" investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

# What investment services and advice can you provide me?

We offer wealth management and financial planning services to retail investors. Detailed information regarding our services, fees and other disclosures can be found in our Form ADV Part 2A Items 4, 7, and 8 via the following link: <a href="https://adviserinfo.sec.gov/firm/brochure/138515">https://adviserinfo.sec.gov/firm/brochure/138515</a>.

**Account Monitoring** If you open an investment account with our firm, as part of our standard service we will monitor your investments on a daily basis.

<u>Investment Authority</u> We manage investment accounts on a <u>discretionary</u> basis whereby <u>we will decide</u> which investments to buy or sell for your account. You may limit our discretionary authority (for example, limiting the types of securities that can be purchased or sold for your account) by providing our firm with your restrictions and guidelines in writing. We also offer **non-discretionary** investment management services whereby we will provide advice, but **you will ultimately decide** which investments to buy and sell for your account. You have an unrestricted right to decline to implement any advice provided by our firm on a non-discretionary basis.

# **Investment Offerings**

We offer advice on equity securities, corporate debt securities, certificates of deposit, municipal securities, investment company securities, options contracts on securities, and U.S. Government securities.

<u>Account Minimums and Requirements</u> In general, we require a minimum account size of \$100,000 to open and maintain an advisory account, which may be waived in our discretion. However, we generally will not lower the minimum fee below \$15,000.

# Key Questions to Ask Your Financial Professional

- Given my financial situation, should I choose an investment advisory service? Why or Why Not?
- How will you choose investments to recommend to me?
- · What is your relevant experience, including your licenses, education and other qualifications?
- What do these qualifications mean?

# What fees will I pay?

The following summarizes the principal fees and costs associated with engaging our firm for investment advisory services. For detailed information, refer to our Form ADV Part 2A via the following link: <a href="https://adviserinfo.sec.gov/firm/brochure/138515">https://adviserinfo.sec.gov/firm/brochure/138515</a>.

- We charge an asset-based fee for our wealth management services, which is payable quarterly in advance.
  Since the fees we receive are based on the value of your account, we have an incentive to grow your account value and to discourage withdrawals.
- We charge fixed fees for financial planning services that are provided separately from our wealth management services. We collect a 50% retainer fee in advance, with the remaining payable upon delivery of the financial plan. We also charge hourly fees for consulting services. Since the total fee we receive is based on the amount of time we spend working on financial planning and consulting services, we have an incentive to increase the time spent working these services.
- Examples of the most common fees and costs applicable to our clients are:
  - · Custodian fees;

- Account maintenance fees;
- Fees related to mutual funds and exchange-traded funds;
- Transaction charges when purchasing or selling securities; and
- Other product-level fees associated with your investments.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

## Key Questions to Ask Your Financial Professional

 Help me understand how these fees and costs might affect my investments. If I give you \$100,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

**When we act as your investment adviser**, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

Third-Party Payments: Persons providing investment advice on behalf of our firm are licensed as insurance agents. These persons will earn commission-based compensation for selling insurance products. Insurance commissions are separate and in addition to our advisory fees. This practice presents a conflict of interest because they have an incentive to recommend insurance products to you for the purpose of generating commissions rather than solely based on your needs.

Refer to our Form ADV Part 2A via the following link: <a href="https://adviserinfo.sec.gov/firm/brochure/138515">https://adviserinfo.sec.gov/firm/brochure/138515</a> to help you understand what conflicts exist.

### Key Questions to Ask Your Financial Professional

How might your conflicts of interest affect me, and how will you address them?

### How do your financial professionals make money?

The financial professionals servicing your account(s) are compensated by salary, bonus and in the case of insurance recommendations, insurance commissions. Since the compensation they receive is based on the amount of assets they service or the revenue the firm earns from the financial professional's services, a conflicts of interest exists in that such financial professionals have an incentive to refer new clients to our firm. Additionally, receipt of commissions based on insurance products involves a conflict of interest because the financial professional earning a commission has an incentive to recommend such products to clients.

### Do you or your financial professionals have legal or disciplinary history?

No, our firm and our financial professionals currently do not have any legal or disciplinary history to disclose. Visit <a href="Investor.gov/CRS">Investor.gov/CRS</a> for a free and simple research tool.

## Key Questions to Ask Your Financial Professional

As a financial professional, do you have any disciplinary history? For what type of conduct?

You can find additional information about our investment advisory services via the following link: <a href="https://adviserinfo.sec.gov/firm/brochure/138515">https://adviserinfo.sec.gov/firm/brochure/138515</a> and request a copy of the relationship summary at 828-323-8777.

## Key Questions to Ask Your Financial Professional

- Who is my primary contact person?
- Is he or she a representative of an investment adviser or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?